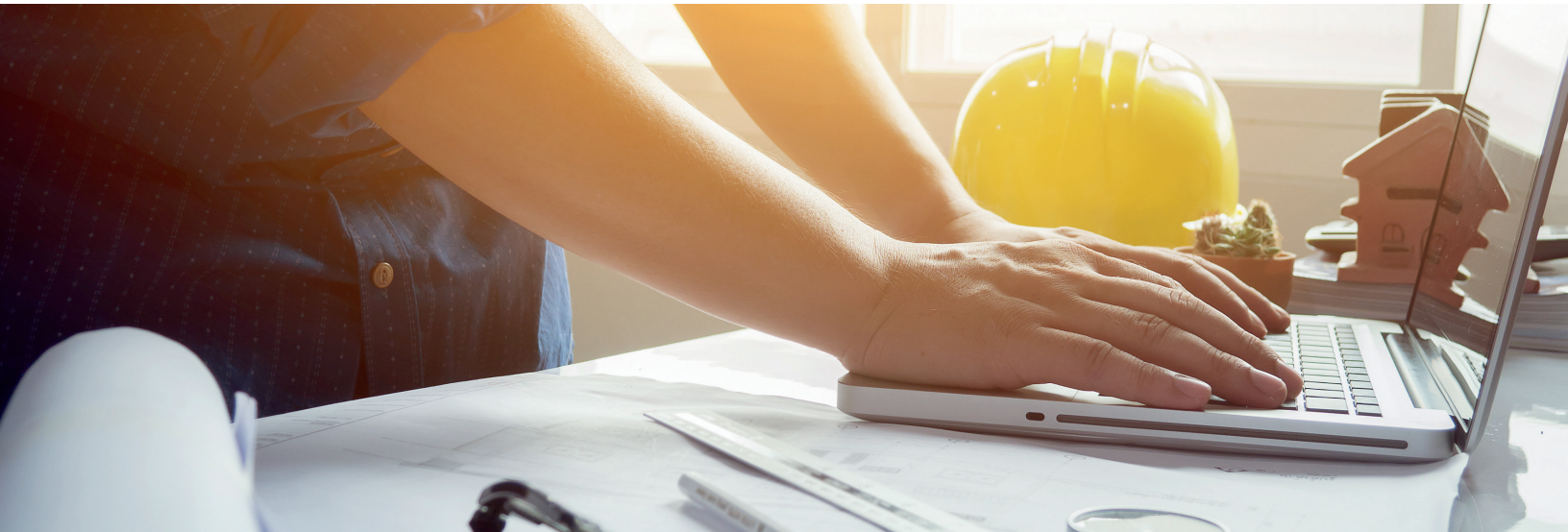


Hanson Professional Services Selects Dynamics 365 and aec360 to Transform Project Management Practices.



Award-winning A/E/C firm selects Microsoft Dynamics 365 and aec360 as its next generation project management and accounting platform.

Atlanta, GA – January 29, 2021: HSO ProServ, author of the aec360 business management suite, today announced that nationally recognized engineering firm, Hanson Professional Services, has selected Microsoft Dynamics 365 and aec360 as the firm's next generation ERP software platform. Having already deployed Dynamics 365 and aec360 as their CRM system for marketing and business development, Hanson will extend their Microsoft cloud investments to enable an integrated platform across marketing, business development, project management, accounting, and business intelligence.

Founded in 1954, Hanson specializes in engineering, planning, and a range of allied services to both public and private sectors that include transportation, power generation and distribution, telecommunications, healthcare, education, and other markets. The firm is headquartered in Springfield, IL, and serves clients out of over 20 offices across the United States.

"After achieving record growth and performance in recent years, Hanson needed a new platform to better manage and integrate its business development, marketing, accounting and project management efforts", explained Jeff Ball, P.E., Hanson's president and chief operating officer. "We're confident aec360 will allow us to streamline our operational systems to better serve our clients. Our employee-owned company is results-oriented and focused on positive outcomes, quality deliverables and successful projects. We're excited to deploy aec360 to grow our business and continue to build strong, profitable relationships with our clients."

Microsoft Dynamics 365 is Microsoft's next-generation business application suite, built to leverage the power of the Microsoft Azure cloud, Office 365 (now Microsoft 365), and Microsoft's advanced intelligence tools. aec360 pre-configures and extends Dynamics 365 to meet the unique needs of the AEC industry, and will allow Hanson to efficiently manage their finances, projects, and clients within a single integrated cloud platform.

"Hanson takes a hands-on approach to its projects, with a clear focus on their clients' goals, budget, and timelines", explained Andy Yeomans, Executive Vice President at HSO ProServ. "By selecting Microsoft Dynamics 365 and aec360, Hanson will be able to leverage the Microsoft cloud to drive project delivery success, while also improving efficiency levels and gaining real-time insights across their business. We're thrilled to welcome Hanson to the aec360 family and are excited to help them successfully complete this important transformation initiative".

About aec360

As Microsoft's leading provider of Microsoft's Dynamics™ 365 solutions and services to AEC firms, aec360 is a next-generation cloud-based business platform designed to meet the unique needs of the AEC industry. aec360 provides an integrated industry solution for marketing and business development, project management, accounting, and human resource management, and was built to leverage the best of the Microsoft cloud, helping AEC firms drive productivity, collaboration, and insights across their organization. For more information, please visit our website at www.aec360.com.

About Hanson Professional Services

Founded in 1954, Hanson is a national, employee-owned consulting firm providing engineering, planning, and allied services to public and private clients across the United States. The firm is headquartered in Springfield, IL, and serves clients from more than 20 offices nationwide. For more information, please visit www.hanson-inc.com.



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